



FH Martin
CONSTRUCTORS
INTEGRITY • EXPERIENCE • RESULTS

CORNERSTONE

First Quarter 2008

Newsletter

President's Letter

This newsletter includes an article about a "mystery photo" that was recently discovered by the friend of an FH Martin employee. While we don't really know the story behind the photo, I find it to be a fascinating glimpse into a bygone era, and a reminder of the rich and proud history of our firm. It's just one job sign on one project out of the hundreds of projects we did with Chrysler during this era.



If you let your imagination go, you could come up with hundreds of stories behind this one photo with one sign on one job. There is some reason that these seemingly well-dressed people are gathered on this sidewalk. There were undoubtedly a number of people working on our project in the background, and more who worked in the facility being expanded and improved. Perhaps this project helped the war effort in some small way....

This newsletter also highlights the completion of the new birthing center at Oakwood Annapolis Hospital. Again, with some imagination, this makes one think about the new stories that are just starting today. The parents of these babies are experiencing the unrivaled joy of seeing their children come into the world. These babies have their whole future ahead of them. Who knows how they will impact the world as they grow up and grow old?

In our business, we have the pleasure of creating the spaces where these stories can come to life. It's never "just another school" - it's a place where kids will grow and learn. Someone will get a loan for a first car at the bank we build. People will earn their living working at a store we construct. There are so many stories that surround each and every project, which means every photo is really a "mystery photo!"

Andy Martin

FH Martin Helps Improve Healthcare Delivery

Healthcare construction is booming throughout the country, and Southeast Michigan is no exception. Advancements in medical technology and demographic shifts have driven the need for healthcare organizations to grow and change, and **FH Martin** is proud to be playing a part in helping some of these organizations stay competitive and continually improve the patient experience.

Following is an overview of some of our recent and current work in the healthcare market.

St. Joseph Mercy Hospital - Oakland, 5th Floor Obstetrics Unit

FH Martin was recently selected as the General Contractor for a major renovation project at **St. Joseph Mercy Hospital** in Pontiac. The project scope consists of renovation of the hospital's 5th floor Obstetrics Unit, totaling 60,000 SF. Construction began in January 2008.

Annapolis Hospital Birthing Center

FH Martin is currently in the final stages of a major renovation project at **Oakwood Annapolis Hospital** - part of **Oakwood Healthcare System** - in Wayne, Michigan. The project, which was started in November 2006 and was broken down into nine phases, has resulted in a brand new, state-of-the-art birthing center at the 259-bed, 50-year-old hospital. The new birthing center is not only gorgeous, but also provides a more comfortable environment in which mothers can deliver their babies.

The birthing center project scope consisted of a 21,000 SF renovation, including:

- 11 new luxury labor and delivery suites
- A new hospital nursery
- Renovation of the existing Triage area
- A new family waiting area
- New medical gas, nurse call, code blue and patient entertainment systems



The above photos are courtesy of A3C Collaborative Architecture, the architect for the Annapolis Hospital Birthing Center project.

FH Martin Holds Fundraisers for Gleaners

This past holiday season, in light of the local economy and the difficult times facing so many in our community, **FH Martin Constructors** once again made a donation on behalf of our clients, employees and friends, to **Gleaners Community Food Bank** of Southeastern Michigan. In addition to the company donation, our staff members - in the true spirit of the season - also pitched in to help those in need.

In November and December, we held four in-house fundraisers to collect money for **Gleaners**, including a barbecue luncheon, a pancake breakfast, a bake sale and an ice cream social. The dollars collected at these fundraisers were added to our company donation, making it a true gift from everyone at **FH Martin**.

As the third-oldest food bank in the United States, **Gleaners Community Food Bank's** mission has been to turn surplus food, which otherwise would go to waste, into millions of delicious meals for hungry people in Southeastern Michigan. For more than a quarter of a century **Gleaners** has been "nourishing communities by feeding hungry people." Since 1977, **Gleaners** has grown from distributing just one or two million pounds of food a year to nearly 25 million pounds annually, equivalent to 65,000 meals per day.

For more information about **Gleaners**, visit www.gcfb.org.

*This group from **FH Martin** worked at the **Gleaners' Warren Distribution Center** on a Saturday in September 2007.*



Healthcare Projects, continued from page 1

DMC Birmingham Pediatric Clinic

FH Martin recently completed a Design-Build project for the **Detroit Medical Center**. The new **Birmingham Pediatric Clinic** (pictured below) was completed in December 2007.



AmeriPath GU Institute Pathology Lab

In 2006, **FH Martin** completed an interior build-out of a 7,100 SF pathology lab inside an existing medical building. The space includes several offices and an extensive work space for laboratory technicians. The entire project - including demolition of the previous office - was completed in 60 days.

For more information about **FH Martin's** work in the healthcare market, please call us or visit fhmartin.com.

Contact FH Martin

FH Martin Constructors has been a strong and stable force in the construction industry since 1919.

With an unwavering commitment to the principals of Integrity, Experience and Results, **FH Martin** has built a solid reputation while building the facilities needed for a changing world.

For more information about our projects or capabilities, please contact us at:

28740 Mound Road, Warren, MI 48092
586.558.2100 voice 586.558.2921 fax
info@fhmartin.com
www.fhmartin.com

Mystery Photo a Reminder of FH Martin's History

We are still in the very early stages of 2008, and with a new year comes anticipation and excitement about what is in store for the future. While it is fun and exciting to look forward, it is also important and interesting to look back.

We were recently reminded of **FH Martin's** long and rich history in Southeast Michigan when the friend of a long-time **FH Martin** employee came across this photo from 1942.

The photo, which was used in a *Detroit News* story in March of that year, was taken outside the **Chrysler Corporation Hamtramck Assembly Plant** (formerly called the **Dodge Main** plant). If you look closely at the photo, you can see an **F.H. Martin Construction Co.** sign outside of the plant (although we don't have specific project details from that period in our history, **FH Martin** completed a great number of projects for **Chrysler Corporation** during that time).

While we have not yet been able to find out the story behind the photo, it appears that it may have been a walkout or a strike, and there has been speculation that it could have been related to wartime production at the plant. Unfortunately, **FH Martin** founder **Franz Herbert Martin** is no longer with us, and cannot share what he knows of the photo and the story. However, whatever the story behind the photo, it brings a feeling of pride to be reminded that **FH Martin** has been part of metro Detroit's history for nearly 90 years, and that we are still going strong today. Hopefully, generations from now a future **FH Martin** employee will come across an "old" photo from 2008, and will be reminded of this company's long and proud history.

Thank you to **Wayne State University** for giving us permission to use the photo!



Photo courtesy of Walter P. Reuther Library, Wayne State University.

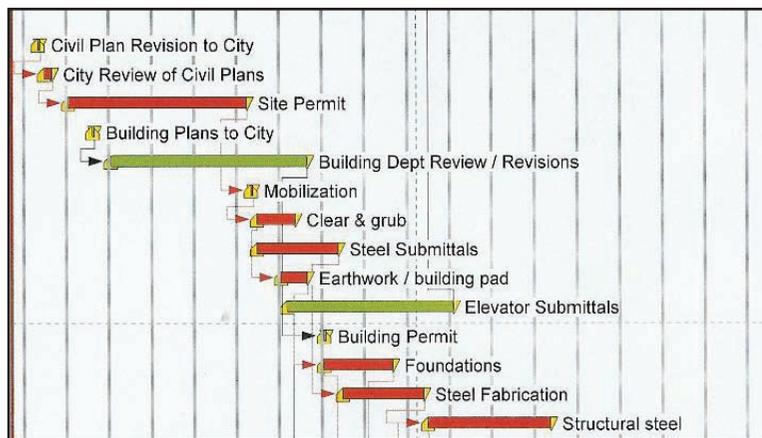
The Critical Path to Successful Projects

Critical Path Method scheduling has been used on construction projects for decades. In its earliest days, computations and charts were done "manually," often by specialized consultants. Computers made these calculations easier, but the hardware, programming and expertise needed were still out of the reach of most contractors and projects for a number of years. Today, we can run the sophisticated software needed to develop CPM schedules on a laptop computer in a trailer at the jobsite.

The advancements in hardware and software have made it possible for project managers to utilize CPM scheduling on just about any project. However, as with any tool, the results are only as good as the people using it. A properly built CPM schedule requires knowledge and experience. Task durations and the relationships between activities on the schedule are complex and intertwined. But a good CPM schedule, one that is set up properly and updated regularly, is an indispensable planning tool for every project.

At **FH Martin**, we believe strongly in the benefits of good CPM scheduling, and we use this tool extensively. The foresight that we gain, and the ability to reduce or eliminate obstacles, provides immeasurable benefits to our clients and the entire project team. Good planning is *critical!*

For more information about Critical Path Method scheduling, contact **Andy Martin** at 586.558.2100.



NEW PROJECTS



FH Martin is Excited About the Following New Projects

Kroger - Ypsilanti & Pittsfield Township, MI
Renovation and expansion of two existing **Kroger** stores. These projects mark the 33rd and 34th stores that **FH Martin** has built or renovated for **The Kroger Company**.

St. Joseph Mercy Hospital - Oakland, Pontiac, MI
Renovation of the 60,000 SF Obstetrics Unit, located on the hospital's 5th floor.

Courtyard by Marriott - Lafayette, IN
New construction of a 90-room hotel. **FH Martin** has built four other **Courtyard by Marriott Hotels**, dating back to the 1980s.

St. Paul on the Lake Catholic School - Grosse Pointe Farms, MI
Construction Management for the renovation of an elementary school.

Rite Aid - Lapeer, MI
New construction of a 14,500 SF **Rite Aid** store. The Lapeer store will mark the fourth new store that **FH Martin** has built for **Rite Aid Corporation**.

Child Time - Plymouth, MI
Renovation of an existing day care facility.



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